



ABOUT ARCHETYPE

Archetype provides solutions to global challenges with integrity and infused curiosity.

We work on behalf of our clients and partners to solve tough problems and achieve great results. We have developed a global network of service providers with whom we have worked and vetted. An insistence for integrity is woven in our work through compliance adherence and by deliverign more value than expected in our assignments. Key to our business approach is a dedication within our corporate culture that seeks better ways to solve complex problems and deliver quality services.

The projects described in this presentation were managed by the Archetype family of companies.

WHY ARCHETYPE?

- Our areas of service include energy, water, transportation, infrastructure, real estate, financial advisory, and program management
- We have represented 15 U.S. Federal government agencies
- We have advised on more than \$100 billion in project finance transactions
- Our family of companies has worked in over 120 countries
- We are a multidisciplinary team delivering more value than expected
- We build corporate teams to bring top expertise to complex assignments



LEADERSHIP

The Archetype Team brings a strong leadership team with decades of experience in public and private sector project finances and consulting. Our team has successfully led numerous programs on behalf of our clients and brings some of the most skilled financial minds in our industry. We are committed to provide our clients with the highest quality service and exceed expectations on every engagement. Our Team delivers experience in:

- Project Finance
- Public Private Partnerships
- Program Management and Loan Programs
- Managing Teams of Diverse Companies
- Government Contracting
- International Business

TEAM BUILDING

The Archetype Team customizes the project team it assembles for contracts and large projects. Such engagements usually require terms or conditions that demand additional technical skills, specific client requirements, or local country jurisdictional requirements. Project teams assembled by the Archetype Team are done through various subcontracting agreements where Archetype remains responsible for leadership and project results.

A sampling of Archetype's prior teaming partners and subcontractors are: Accenture, Ernst & Young (EY), Grant Thorton, Jones Lang LaSalle (JLL), Concurrent Technologies Corporation (CTC), Calibre, Sargent & Lundy, and WSP. For the Morocco Water Transport Project, the following companies are Archetype's teaming members:

CORE COMPETENCIES

- Creating and managing loan and/or guarantee program for government credit programs
- Collecting and restructuring commercial debt all over the world
- Counseling and collecting on defaulted government student loans
- Managing and disposing of commercial real estate assets
- Providing the full array of consumer collection services for the retail, education and financial services sectors
- Providing financial advisory, program management, financial and technical underwriting (and servicing as well) for large infrastructure and energy loans



SPECIFIC CONTRACTS AND PARTNERSHIPS

Loan Underwriting, Loan Servicing and Loan Review

- Ohio Development Services Agency
- Federal Transit Authority
- Federal Railroad Administration
- Ohio Means Jobs Student Loan Program
- Export-Import Bank of the United States
- Ohio Air Quality Development Authority

Asset (loan and/or real estate) Management

- U.S. General Services Administration Real Property Division
- Federal Deposit Insurance Corporation

Financial Advisory Services

- Transportation Infrastructure Finance and Investment Act (TIFIA)
- Water Infrastructure Finance and Investment Act (WIFIA)
- U.S. Air Force Office of Energy Assurance
- U.S. Army Office of Energy Initiatives
- Bureau of Ocean Energy Management

Program Management Contracts

- U.S. Army Office of Energy Initiatives
- U.S. Air Force Office of Energy Assurance
- U.S. Department of Energy Loan Programs Office
- U.S. Department of Energy Office of Science
- Lawrence Berkeley National Laboratories

Real Estate and Brownfield Development

- Central Ohio Community Improvement Corporation - Central Park of Gahanna
- Greater Cleveland Community Improvement Corporation
 Cuyahoga Valley Industrial Center

Collections Services both Domestic and International

- Export-Import Bank of the United States (Ex-Im Bank)
- Overseas Private Investment Corporation (OPIC)
- Federal Deposit Insurance Corporation (FDIC)
- U.S. Department of Education
- U.S. Customs and Border Protection